

Message Text

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PAGE 01 STATE 173233

11

ORIGIN EB-07

INFO OCT-01 AF-06 ISO-00 COME-00 /014 R

DRAFTED BY EB/OA/AVP:JKGORDON:GL

APPROVED BY EB/OA/AVP:DBORTMAN

AF/EPS-LWHITE

COMMERCE- R MYERS

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R 231518Z JUL 75

FM SECSTATE WASHDC

TO AMEMBASSY LOME

AMEMBASSY ABIDJAN

AMEMBASSY ACCRA

AMEMBASSY ADDIS ABABA

AMEMBASSY BANGUI

AMEMBASSY BANJUL

AMEMBASSY GABORONE

AMEMBASSY BUJUMBURA

AMEMBASSY CONAKRY

AMEMBASSY COTONOU

AMEMBASSY DAR ES SALAAM

AMCONSUL LUANDA

AMEMBASSY MONROVIA

AMEMBASSY NAIROBI

AMEMBASSY NDJAMENA

UNCLAS STATE 173233

E.O. 11652: N/A

TAGS: EAIR, BEXP, US

SUBJECT: CIVAIR- BOEING AIRCRAFT

1. BOEING HAS ASKED DEPT ASSISTANCE IN COUNTERING SALES
PROPOSALS OF FOKKER F-28 PROMOTERS WHICH INACCURATELY CLAIM
THAT BOEING 737 IS AT DISADVANTAGE TO F-28 IN RESPECT TO
LENGTH OF RUNWAY AND ABILITY TO OPERATE ON UNIMPROVED
RUNWAYS.

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PAGE 02 STATE 173233

2. BOEING EMPHASIZES THAT FOR APPROXIMATELY SAME COST, 737 IS LARGER, CAN TAKE OFF ON SHORTER RUNWAYS, HAS LONGER RANGE, AND LANDS IN SAME DISTANCE AS F-28. BOEING ALSO POINTS OUT "GRAVEL KIT" MODIFICATION WHICH ALLOWS 737 TO OPERATE ON UNIMPROVED FIELDS.

3. BOEING BROCHURES BEING POUCHED. ADDITIONAL COPIES AVAILABLE ON REQUEST.

4. ACTION: IN COUNTRIES CONSIDERING PURCHASE OF THESE AIRCRAFT, POSTS SHOULD DISCREETLY CORRECT POSSIBLE MISCONCEPTIONS ABOUT CAPABILITIES OF U.S. AIRCRAFT. KISSINGER

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Message Attributes

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Disposition Approved on Date:
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Disposition Date: 01 JAN 1960
Disposition Event:
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